

Microsoft Solution Provider

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forward in the sales lifecycle from Build, to Go to Market, to Sell. Solution Workspace - partner.microsoft.com The Cloud Solution Provider program (CSP) helps you go beyond reselling licenses to being more involved in your customer's business. Deeper engagement with your customers - meeting regularly with your customers means you will develop a better understanding of their business and needs. Cloud Solution Provider program overview - Partner Center ... In the provider-reseller model, the provider buys cloud solutions and services from Microsoft and relies on you to deploy and service the products. Different indirect providers offer different support and services, so you should evaluate the providers in your area to determine which ones best meet your needs. Enroll in the Cloud Solution Provider program - Partner ... With the SPLA, service providers and ISVs can license eligible Microsoft products on a monthly basis, during a three-year agreement term, to host software services and applications for their customers. The SPLA supports a variety of hosting scenarios to help you provide highly customized and robust solutions to a wide set of customers. Licensing Options: Service Providers | Microsoft Volume ... Under the Support tickets section, select the New ticket dropdown and choose Microsoft Azure. From the Azure portal, select New support request. In Step 1, choose Subscription management as the issue type, specify the Subscription ID you want transferred, and choose Cloud Solution Provider as the support plan. Transfer Azure subscription to another partner - Partner ... Microsoft helps health providers integrate healthcare information technologies that unite data and processes to foster digital

transformation while enhancing care. ... Discover healthcare provider solutions to better enable personalized care, empower care teams, and improve operational outcomes within a secure and compliant environment. Global Healthcare Provider Solutions | Microsoft Industry As a partner in CSP, you can sell a wide range of Microsoft products, services, and solutions, including Office 365, Enterprise Mobility Suite, Microsoft Dynamics, and Microsoft Azure. For more information about which offers are available for you to sell within these product families, see the CSP offer matrix on the Pricing and offers page, available from your Partner Center menu. CSP agreements, price lists, and offers - docs.microsoft.com Find an indirect provider Microsoft has built a global network of qualified indirect providers who can help you get your unique cloud-based solution to market faster. Indirect providers can take care of customer billing and support, allowing you to focus on building your reseller business. Indirect Cloud Solution Provider - partner.microsoft.com As a Cloud Solution Provider (CSP) partner, transact across Microsoft cloud services (i.e., Azure, O365, Enterprise Mobility Suite and Dynamics CRM Online) through a single platform. Azure Cloud Solution Provider | Microsoft Azure The Microsoft Cloud Solution Provider Program (CSP) enables partners to directly manage their entire Microsoft cloud customer lifecycle. Partners in this program utilize dedicated in-product tools to directly provision, manage, and support their customer subscriptions. What is the Microsoft Cloud Solution Provider Program ... The new program will open up interesting opportunities for our partners including distributors, MSPs, ISVs and hosting providers to package

their solutions with Microsoft cloud offerings. Beginning with Office 365 and Windows Intune, the Cloud Solution Provider program will be rolled out to select partners in 48 countries over the next 12 months. New Microsoft Cloud Solution Provider program helps ... Microsoft's Cloud Solution Provider (CSP) partner program is the largest channel program in the industry with more than 60,000 channel partners serving millions of Microsoft customers worldwide. Starting today, ISVs can choose to make their transactable Azure Marketplace offer available for distribution through the CSP channel. Azure Marketplace and Cloud Solution Provider updates ... Master the Modern Workplace With Microsoft Cloud As a Gold-Certified, award-winning Microsoft partner and one of just a handful of National Solution Providers, we are a recognized cloud expert that has taken more than 4 million users to Microsoft Cloud. But that's just part of the story. Microsoft National Solution Provider / Perficient, Inc. Core BTS is a full-service Microsoft Cloud Solutions Provider with multiple gold competencies that is focused on driving your success. Our goal is to empower you to stay competitive in an ever-changing market while ensuring you reach the ROI for your technology investments.

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